

Forward Looking Statement

The statements made by Applied DNA Sciences, Inc. ("the Company", or "us") herein regarding the Company and its business may be forward-looking in nature and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements describe the Company's future plans, projections, strategies and expectations, including statements regarding future results of operations and financial position, business strategy, prospective products, timing and likelihood of success, and objectives of management for future operations, and are based on certain assumptions and involve a number of risks and uncertainties, many of which are beyond the control of the Company, including, but not limited to, the risks detailed in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2017, and other reports filed by the Company with the Securities and Exchange Commission. Forward-looking statements include all statements which are not historical facts, and can generally be identified by terms such as anticipates, believes, could, estimates, intends, may, plans, projects, should, will, would, or the negative of those terms and similar expressions.

Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified and may be beyond the Company's control, you should not rely on these statements as predictions of future events. Actual results could differ materially from those projected due to our lack of significant revenues, limited financial resources, history of losses, lack of market acceptance of our products and services, shifting enforcement priorities of US federal laws relating to cannabis, market competition, changes in the local and national economies, and various other factors. All forward-looking statements contained herein speak only as of the date hereof, and the Company undertakes no obligation to update any forward-looking statements, whether to reflect new information, events or circumstances after the date hereof or otherwise.



Statement of Operations



		Three Month Period Ended June 30, Variance				Nine Month Period Ended				
				Variance			June 30,		Variance	
		2018	2017	\$	%	()	2018	2017	\$	%
Revenues										
Product revenues	\$	393,758 \$	1,493,449	(1,099,691)	-74%		\$ 1,230,232	\$ 2,887,054	(1,656,822)	-57%
Service revenues		622,597	303,933	318,664	105%		1,477,746	718,709	759,037	106%
Total revenues		1,016,355	1,797,382	(781,027)	-43%		2,707,978	3,605,763	(897,785)	-25%
Cost of revenues		252,562	232,348	20,214	9%		956,155	804,552	151,603	19%
Cost of revenues as a % of product revenues		64%	16%				78%	28%		
Operating expenses:									- >	
Selling, general and administrative		2,882,158	3,402,817	(520,659)	-15%		7,471,917	10,534,105	(3,062,188)	-29%
Research and development		625,006	603,095	21,911	4%		2,034,886	1,757,616	277,270	16%
Depreciation and amortization	\	122,999	161,441	(38,442)	-24%	_	425,927	486,786	(60,859)	-13%
Total operating expenses	0_	3,630,163	4,167,353	(537,190)	-13%	0	9,932,730	12,778,507	(2,845,777)	-22%
LOSS FROM OPERATIONS		(2,866,370)	(2,602,319)	(264,051)	10%		(8,180,907)	(9,977,296)	1,796,389	-18%
Interest income (expense)		/	228	(228)	-100%		-	2,763	(2,763)	-100%
Other income (expense)		(21,353)	(8,758)	(12,595)	144%	_	(36,738)	(26,556)	(10,182)	38%
NET LOSS	\$	(2,887,723) \$	(2,610,849)	(276,874)	11%		\$ (8,217,645)	\$ (10,001,089)	1,783,444	-18%
Net loss per share-basic and diluted	\$	(0.10) \$	(0.10)			-	\$ (0.28)	\$ (0.38)		
Weighted average shares outstanding-basic and										
diluted		30,112,057	26,374,023			O -	29,290,555	26,049,866		



EBITDA



Net Loss	
Interest expense (income), net	
Depreciation and amortization	
Stock based compensation expense (income)
Bad debt expense	
Total non-cash items	
Consolidated Adjusted EBITDA (loss)	

Three Month Period Ended June 30,					
\perp	2018	2017	%Δ		
\$	(2,887,723) \$	(2,610,849)			
	-/	(228)			
	122,999	161,441			
	238,738	566,377			
	3,434	346,921			
	365,171	1,074,511			
\$	(2,522,552) \$	(1,536,338)	64%		

		Nine Month Perio	od Ended
		June 30,	$\cup \cap \setminus$
	2018	2017	% ∆
	\$(8,217,645	\$ (10,001,089)	
	-	(2,763)	
	425,927	486,786	
	184,806	2,562,300	
	20,551	368,168	
·	631,284	3,414,491	
	\$ (7,586,361) \$ (6,586,598)	15%

	June 30, 2018	September 30, 2017	
ASSETS	(unaudited)		
Current assets:			
Cash and cash equivalents	\$ 2,514,816	\$ 2,959,781	
Accounts receivable, net	1,414,948	2,587,969	
Inventories	295,278	326,468	
Prepaid expenses and other current assets	602,800	366,954	
Total current assets	4,827,842	6,241,172	
Property and equipment, net	535,805	523,688	
Other assets:			
Deposits	62,380	61,626	
Intangible assets:			
Goodwill	285,386	285,386	
Intangible assets, net	896,562	1,042,076	
Total assets	\$ 6,607,975	\$ 8,153,948	
LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities:			
Accounts payable and accrued liabilities	\$ 818,642	\$ 944,133	
Deferred revenue	2,298,152	351,735	
Total current liabilities	3,116,794	1,295,868	
Total current habilities	3,110,734	1,233,000	
Long term accrued liabilities	433,051		
Total liabilities	3,549,845	1,295,868	
Commitments and contingencies			
Stockholder's Equity			
Common stock	30,112	27,377	
Additional paid in capital	247,918,818	243,503,858	
Accumulated deficit	(244,890,800)	(236,673,155)	
Total stockholder's equity	3,058,130	6,858,080	

Total liabilities and stockholder's equity

Comparative

Consolidated

Balance Sheets







8,153,948

Biotech Trifecta

Great Science 🗸

Huge Markets 🗸

Strong IP 🗸





cGMP PCR Production of DNA

- Protected by four issued patents
- Large-scale DNA tagging applications



- Agriculture
- BioPharmaceutic applications:
 - Diagnostics lab and point of care
 - Therapeutics immunotherapy, gene therapy (recombinant expression), DNA/RNA vaccines (transient expression)

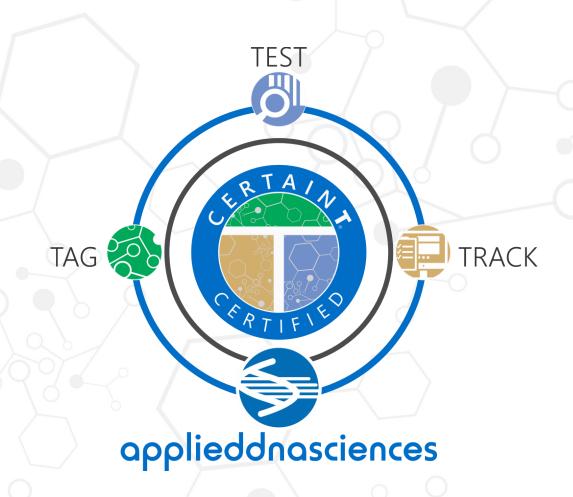




"The Wall"







Market Opportunity



DNA / RNA Vaccines CAR-T Immuno-Oncology

Personalized Biosimilars Linear DNA Produced by Large-Scale PCR

Engineered Tissues (stem cells)

Sepsis Antibody Countermeasures Anti-infective / Bioterrorism Countermeasures

